

FY23 Q3 Earnings Presentation April 5, 2023



Melissa Napier Investor Relations

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Dave Marberger *Executive Vice President and Chief Financial Officer*

Legal Disclosure



Note on Forward-Looking Statements

This document contains forward-looking statements within the meaning of the federal securities laws. These forward-looking statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Readers of this document should understand that these statements are not guarantees of performance or results. Many factors could affect our actual financial results and cause them to vary materially from the expectations contained in the forward-looking statements, including those set forth in this document. These risks, uncertainties, and factors include, among other things: the risk that the cost savings and any other synergies from the acquisition of Pinnacle Foods Inc. (the Pinnacle acquisition) may not be fully realized or may take longer to realize than expected; the risk that the Pinnacle acquisition may not be accretive within the expected timeframe or to the extent anticipated; the risks that the Pinnacle acquisition and related integration will create disruption to the company and its management and impede the achievement of business plans; risks related to our ability to achieve the intended benefits of other recent acquisitions and divestitures; risks associated with general economic and industry conditions; risks associated with our ability to successfully execute our long-term value creation strategies; risks related to our ability to deleverage on currently anticipated timelines, and to continue to access capital on acceptable terms or at all; risks related to our ability to execute operating and restructuring plans and achieve targeted operating efficiencies from cost-saving initiatives, and to benefit from trade optimization programs; risks related to the effectiveness of our hedging activities and ability to respond to volatility in commodities; risks related to the company's competitive environment and related market conditions; risks related to our ability to respond to changing consumer preferences and the success of our innovation and marketing investments; risks related to the ultimate impact of any product recalls and litigation, including litigation related to the lead-based paint and pigment matters, as well as any securities litigation, including securities class action lawsuits; risk associated with actions of governments and regulatory bodies that affect our businesses, including the ultimate impact of new or revised regulations or interpretations; risks related to the impact of the COVID-19 pandemic on our business, suppliers, consumers, customers and employees; risks related to our forecasts of consumer eat-at-home habits as the impacts of the COVID-19 pandemic abate; risks related to the availability and prices of supply chain resources, including raw materials, packaging, and transportation including any negative effects caused by changes in inflation rates, weather conditions, health pandemics or outbreaks of disease, actual or threatened hostilities or war, or other geopolitical uncertainty; disruptions or inefficiencies in our supply chain and/or operations, including from the COVID-19 pandemic; risks related to disruptions in the global economy caused by the ongoing conflict between Russia and Ukraine; risks associated with actions by our customers, including changes in distribution and purchasing terms; risks and uncertainties associated with intangible assets, including any future goodwill or intangible assets impairment charges; risks related to a material failure in or breach of our or our vendors' information technology systems; the amount and timing of future dividends, which remain subject to Board approval and depend on market and other conditions; risks related to the company's ability to execute on its strategies or achieve expectations related to environmental, social, and governance matters, including as a result of evolving legal, regulatory, and other standards, processes, and assumptions, the pace of scientific and technological developments, increased costs, the availability of reguisite financing, and changes in carbon markets, and other risks described in our reports filed from time to time with the Securities and Exchange Commission. We caution readers not to place undue reliance on any forward-looking statements included in this document, which speak only as of the date of this document. We undertake no responsibility to update these statements, except as required by law.

Additional Notes

This presentation may contain references to industry market data. Although we believe industry information to be accurate, it is not independently verified by us and we do not make any representation as to the accuracy of that information.



Sean Connolly

President and Chief Executive Officer





- Second consecutive quarter of strong gross margin recovery
- Continued strong pricing execution; elasticities remain muted and consistent
- Unit volume performance continued to lead peers vs. stable, prepandemic baseline; fundamentals in-line with expectations
- Continued progress on the supply chain with service levels above 90%; experienced temporary manufacturing disruptions that impacted sales
- Updating FY23 Guidance

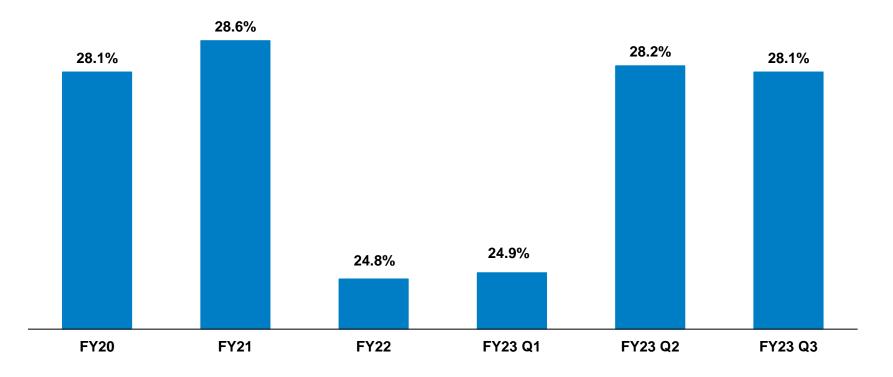


	Q3	Q3 vs. YA	YTD FY23	YTD FY23 vs. YA
Organic Net Sales ¹	\$3,091	+6.1%	\$9,322	+8.1%
Adj. Gross Margin ¹	28.1%	+409 bps	27.1%	+230 bps
Adj. Operating Margin ¹	16.9%	+321 bps	15.9%	+178 bps
Adj. EPS ¹	\$0.76	+31.0%	\$2.15	+25.7%

Strong Adj. Gross Margin¹ Recovery



Adj. Gross Margin¹ Evolution FY20 through FY23 Q3



Adj. Gross Margin¹ Recovery Outpacing Majority of Near-In-Peers



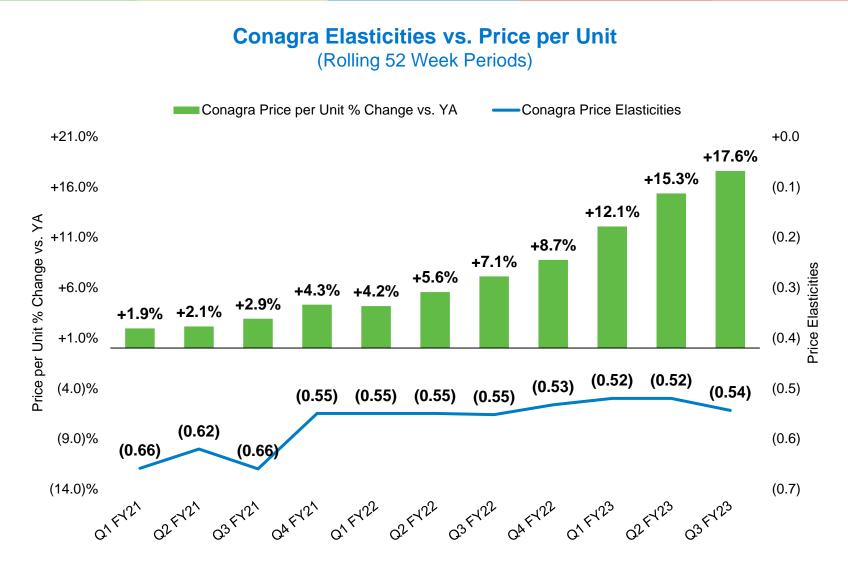
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Adj. Gross Margin¹ Performance vs. Peers CY Q4 2022 vs. CY Q4 2019

	Change (bps)
Competitor C	+2 bps
CONAGRA	(34) bps
Competitor A	(205) bps
Competitor E	(266) bps
Competitor D	(366) bps
Competitor B	(479) bps

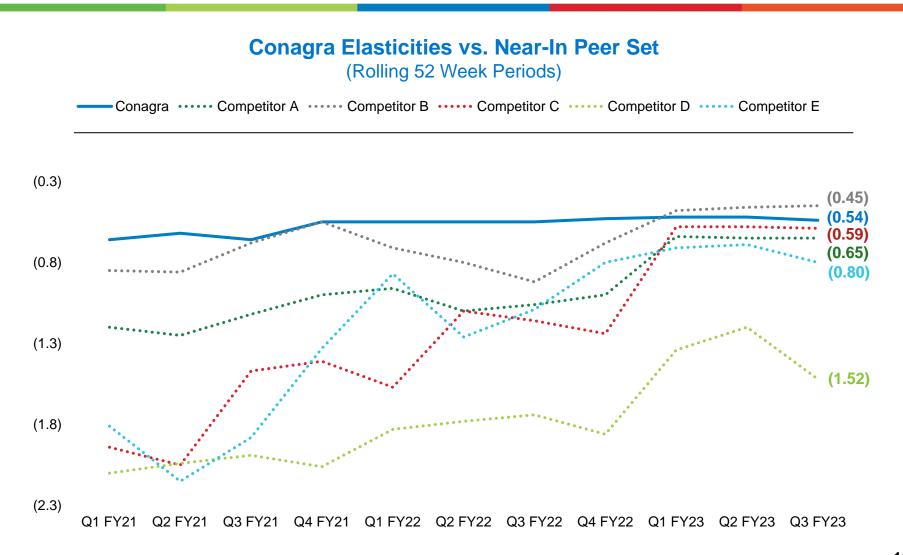
1. Non-GAAP financial measure. See the appendix for certain definitions and reconciliations to the most directly comparable GAAP measure Source: Publicly available data for each company's fiscal quarter ended closest to December 31, 2022 and 2019. Competitors are Conagra's near-in peers including, in alphabetical order, Campbell Soup, General Mills, Kellogg, Kraft Heinz, Smucker's Elasticities Remained Consistent Despite Continued Pricing Acceleration





Elasticities Continue To Outpace Majority of Near-In Peers

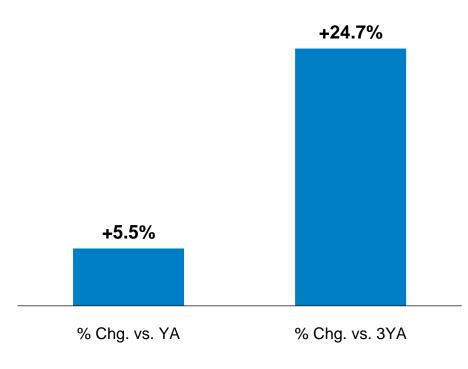




Perspective on Q3 Retail Sales Growth



Conagra Retail Sales Growth (FY23 Q3, % Change)



- Complex comparisons vs. near-in peers
- Continued pruning of low-quality volume
- More meaningful manufacturing disruptions than anticipated

Our 3-Year Performance Remains Fully Competitive Against Near-in Peers; Unchanged Since Q2



Performance vs. Peers

(52 Weeks Ended February 25, 2023)

Dollar Sales 3-Year CAGR		Unit Sales 3-1	/ear CAGR
Competitor A	+9.2%		(1.0)%
CONAGRA	+7.8%	Competitor C	(1.2)%
Competitor B	+7.1%	Competitor A	(1.3)%
Competitor C	+7.0%	Competitor E	(1.6)%
Competitor D	+6.3%	Competitor B	(1.9)%
Competitor E	+6.0%	Competitor D	(2.2)%

Source: NielsenIQ, Total USxAOC + Conv, data ending February 25, 2023. Competitors are Conagra's near-in peers including, in alphabetical order, Campbell Soup, General Mills, Kellogg, Kraft 12 Heinz, Smucker's Our 3-Year Performance in the Quarter Remained In-Line With Near-in Peers



Performance vs. Peers

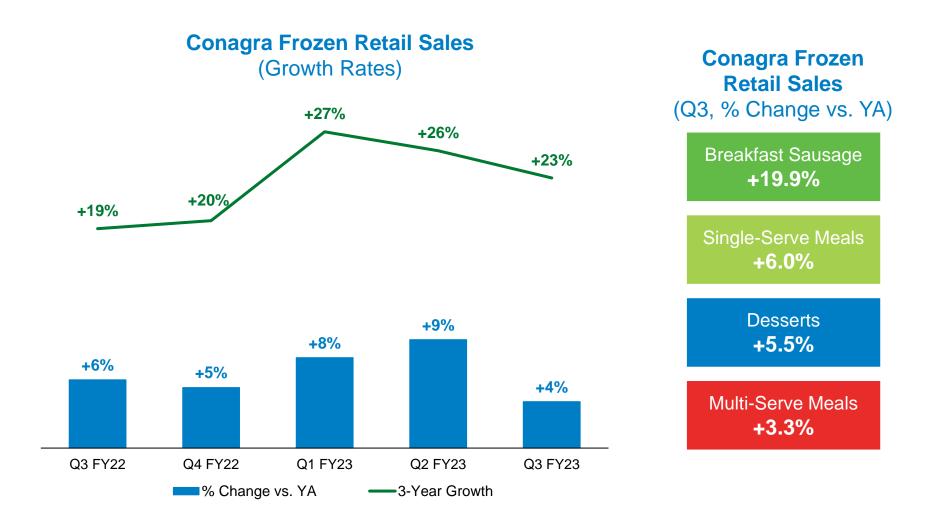
(13 Weeks Ended February 25, 2023)

Dollar Sales 3-Year CAGR		Unit Sales 3-`	Year CAGR
Competitor A	+10.0%	CONAGRA	(1.5)%
CONAGRA	+8.4%	Competitor C	(1.5)%
Competitor B	+8.2%	Competitor B	(1.5)%
Competitor C	+7.4%	Competitor A	(1.9)%
Competitor D	+7.0%	Competitor D	(2.0)%
Competitor E	+6.6%	Competitor E	(3.1)%

Source: NielsenIQ, Total USxAOC + Conv, data ending February 25, 2023. Competitors are Conagra's near-in peers including, in alphabetical order, Campbell Soup, General Mills, Kellogg, Kraft **13** Heinz, Smucker's

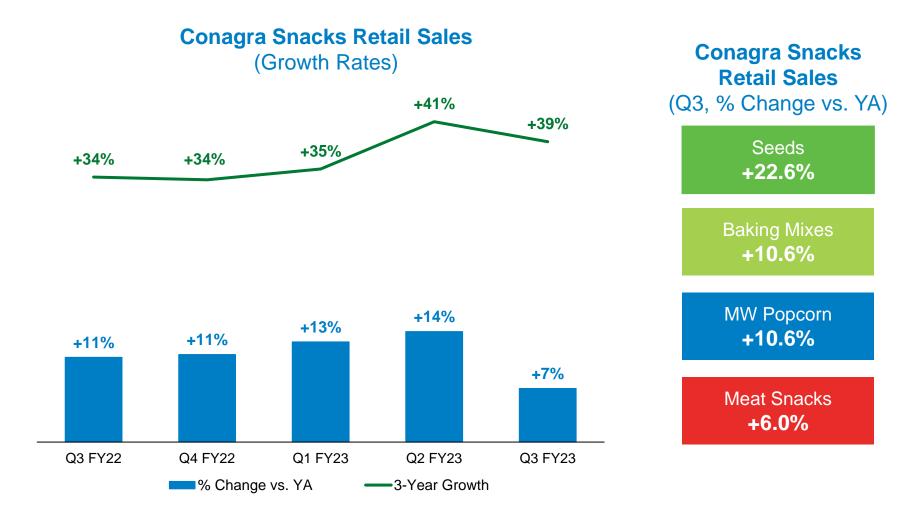
Solid Results in Frozen





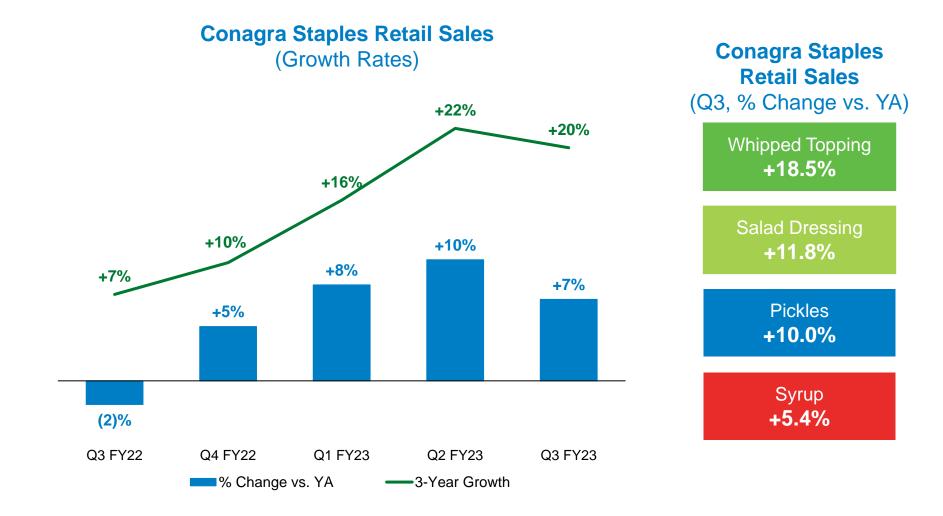
Growth in Key Snack Categories





Staples Growth Trajectory Continued Despite Manufacturing Challenges





- Service metrics improved to ~93%
- Productivity initiatives on track
- Inflation moderating as anticipated
- Recovering as expected from discrete events
- Industry-wide challenges persist but continue to improve



Guidance	Prior	New
Organic Net Sales ¹ Growth (vs. FY22)	+7% to +8%	+7% to +7.5%
Adj. Operating Margin ¹	15.3% to 15.6%	15.5% to 15.6%
Adj. EPS ¹	\$2.60 to \$2.70	\$2.70 to \$2.75



Dave Marberger

Executive Vice President and Chief Financial Officer

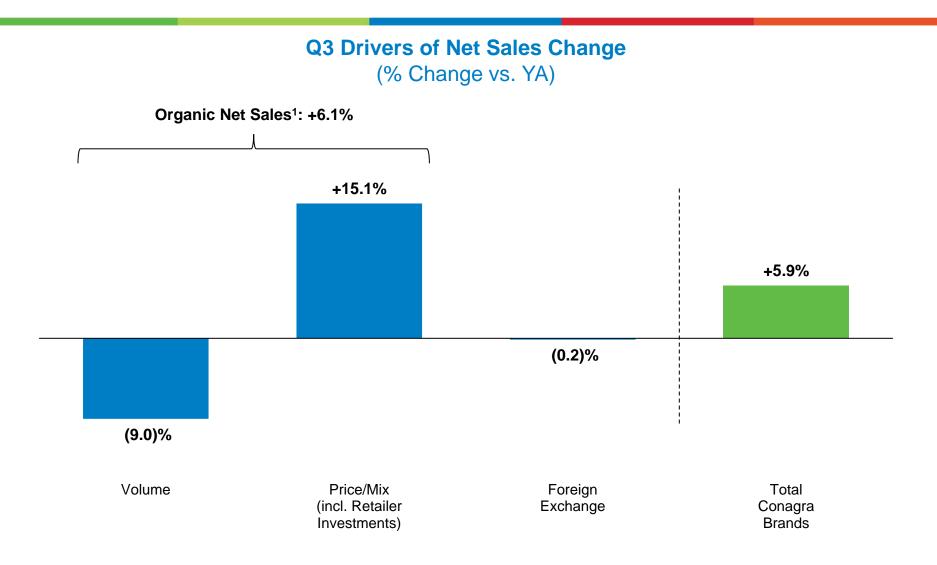
Performance Summary



Dollars in Millions, except per share data Increase/(Decrease)	Q3	vs. YA
Reported Net Sales	\$3,087	+5.9%
Organic Net Sales ¹ Growth		+6.1%
Adj. Gross Profit ¹	869	+23.9%
Adj. Gross Margin ¹	28.1%	+409 bps
A&P	81	23.9%
A&P as % of NS	2.6%	38 bps
Adj. SG&A ¹	266	12.4%
Adj. SG&A ¹ as % of NS	8.6%	50 bps
Adj. Op. Profit ¹	522	+30.8%
Adj. Op. Margin ¹	16.9%	+321 bps
Pension Income	6	(62.2)%
Equity Earnings	51	+4.9%
Adj. Net Income ¹	366	+31.3%
Adj. EBITDA ¹	669	+21.1%
Adj. EPS ¹	\$0.76	+31.0%

Net Sales Bridge vs. Year Ago





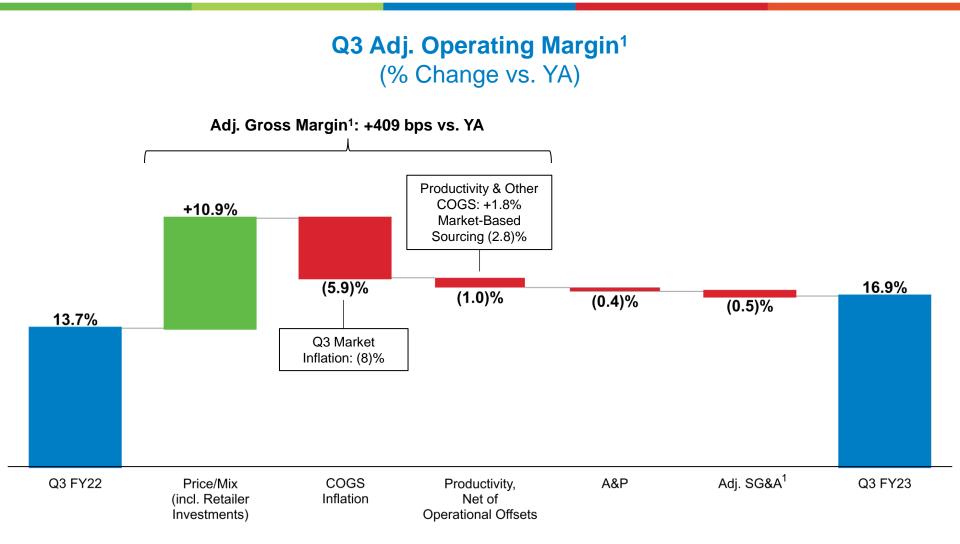


Dollars in Millions Increase/(Decrease)	Net Sales						
	Q3	Reported vs. YA	Organic ¹ vs. YA				
Grocery & Snacks	\$1,244	+3.7%	+3.7%				
Refrigerated & Frozen	1,308	+5.6%	+5.6%				
International	260	+7.7%	+9.5%				
Foodservice	275	+17.3%	+17.3%				
Total Conagra Brands	\$3,087	+5.9%	+6.1%				

Operating Margin Bridge



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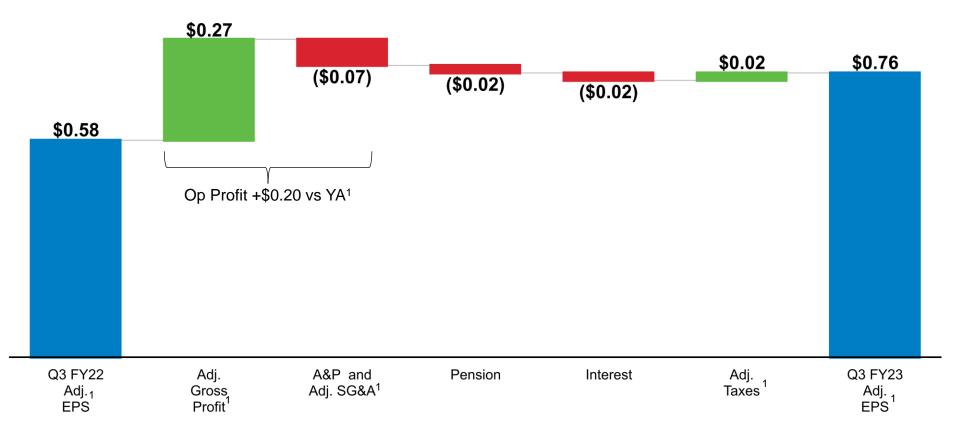


Dollars in Millions Increase/(Decrease)	Adj. Op	o. Profit ¹	Adj. Op	. Margin ¹
	Q3	vs. YA	Q3	vs. YA
Grocery & Snacks	\$257	+8.0%	20.7%	+82 bps
Refrigerated & Frozen	271	+53.8%	20.7%	+650 bps
International	37	+23.9%	14.3%	+188 bps
Foodservice	25	+69.7%	9.1%	+282 bps
Adjusted Corporate Expense	(68)	+14.3%	-	-
Total Conagra Brands	\$522	+30.8%	16.9%	+321 bps





Drivers of Q3 Adjusted EPS¹ vs. YA





(dollars in millions)	February 26, 2023	February 27, 2022
Debt	\$9,256	\$9,158
Cash	\$71	\$80
Ending Net Debt ¹	\$9,185	\$9,079
Net Leverage Ratio ¹	3.65x	4.2x
(dollars in millions)	YTD FY23	YTD FY22
(dollars in millions) Net Cash Flow from Operating Activities	YTD FY23 \$703	YTD FY22 \$753
Net Cash Flow from Operating Activities	\$703	\$753
Net Cash Flow from Operating Activities Capital Expenditures	\$703 \$267	\$753 \$364



Guidance	Prior	New
Organic Net Sales ¹ Growth (vs. FY22)	+7% to +8%	+7% to +7.5%
Adj. Operating Margin ¹	15.3% to 15.6%	15.5% to 15.6%
Adj. EPS ¹	\$2.60 to \$2.70	\$2.70 to \$2.75



Inflation	 ~10% for FY23 Expecting inflation for full calendar year 2023
Net Leverage Ratio ¹	 Net Leverage Ratio¹ at year-end expected to be ~3.65x
Other	 Capex ~\$370MM Interest Expense of ~\$410M and Pension Income of ~\$25M Adjusted Income Tax Rate¹ ~24%







Appendix

Notes on Non-GAAP Financial Measures



This document includes certain non-GAAP financial measures. Management considers GAAP financial measures as well as such non-GAAP financial information in its evaluation of the company's financial statements and believes these non-GAAP financial measures provide useful supplemental information to assess the company's operating performance and financial position. These measures should be viewed in addition to, and not in lieu of, the company's diluted earnings per share, operating performance and financial measures as calculated in accordance with GAAP.

Organic net sales excludes, from reported net sales, the impacts of foreign exchange, divested businesses and acquisitions, as well as the impact of any 53rd week. All references to changes in volume and price/mix throughout this release are on an organic net sales basis.

References to adjusted items throughout this document refer to measures computed in accordance with GAAP less the impact of items impacting comparability. Items impacting comparability are income or expenses (and related tax impacts) that management believes have had, or are likely to have, a significant impact on the earnings of the applicable business segment or on the total corporation for the period in which the item is recognized and are not indicative of the company's core operating results. These items thus affect the comparability of underlying results from period to period.

References to earnings before interest, taxes, depreciation, and amortization (EBITDA) refer to net income attributable to Conagra Brands before the impacts of discontinued operations, income tax expense (benefit), interest expense, depreciation, and amortization. References to adjusted EBITDA refer to EBITDA before the impacts of items impacting comparability.

Hedge gains and losses are generally aggregated, and net amounts are reclassified from unallocated corporate expense to the operating segments when the underlying commodity or foreign currency being hedged is expensed in segment cost of goods sold. The net change in the derivative gains (losses) included in unallocated corporate expense during the period is reflected as a comparability item, Corporate hedging derivate gains (losses).

Forward-Looking Non-GAAP Financial Measures

Our fiscal 2023 guidance includes certain non-GAAP financial measures (organic net sales growth, adjusted operating margin, adjusted EPS, net leverage ratio, and adjusted effective tax rate) that are presented on a forward-looking basis. Historically, the company has calculated these non-GAAP financial measures excluding the impact of certain items such as, but not limited to, foreign exchange, acquisitions, divestitures, restructuring expenses, the extinguishment of debt, hedging gains and losses, impairment charges, legacy legal contingencies, and unusual tax items. Reconciliations of these forward-looking non-GAAP financial measures to the most directly comparable GAAP financial measures are not provided because the company is unable to provide such reconciliations without unreasonable effort, due to the uncertainty and inherent difficulty of predicting the timing and the financial impact of such items. For the same reasons, the company is unable to address the probable significance of the unavailable information, which could be material to future results.



			_							Total
		rocery &		rigerated	_		_			Conagra
Q3 FY23	;	Snacks	å	Frozen	Int	ternational	Fe	oodservice		Brands
Net Sales	\$	1,243.7	\$	1,307.7	\$	259.7	\$	275.4	\$	3,086.5
Impact of foreign exchange		—		_		4.3		_		4.3
Organic Net Sales	\$	1,243.7	\$	1,307.7	\$	264.0	\$	275.4	\$	3,090.8
								15.00		= 00/
Year-over-year change - Net Sales		3.7%		5.6%		7.7%		17.3%)	5.9%
Impact of foreign exchange (pp)		—		—		1.8		—		0.2
Organic Net Sales	_	3.7%		5.6%		9.5%		17.3%	b .	6.1%
Volume (Organic)		(10.0)%		(9.8)%		(7.0)%	b	(1.2)%	6	(9.0)%
Price/Mix		13.7%		15.4%		16.5%		18.5%		15.1%
		Grocery &	R	efrigerated					Τc	tal Conagra
Q3 FY22		Snacks		& Frozen	In	ternational	Fo	odservice		Brands
Net Sales	\$	1,199.0	\$	1,238.6	\$	241.2	\$	234.9	\$	2,913.7
Net sales from divested businesses		_		—		—		—		—
Organic Net Sales	\$	1,199.0	\$	1,238.6	\$	241.2	\$	234.9	\$	2,913.7



	~		-							Total	
OA EVAA VED		ocery &		frigerated			г		Conagra		
Q3 FY23 YTD		Snacks	ð	z Frozen	Int	ernational	r	oodservice		Brands	
Net Sales	\$	3,781.9	\$	3,936.8	\$	751.9	\$	833.1	\$	9,303.7	
Impact of foreign exchange		_		_		18.7		_		18.7	
Organic Net Sales	\$	3,781.9	\$	3,936.8	\$	770.6	\$	833.1	\$	9,322.4	
Year-over-year change - Net Sales		6.9%	•	8.6%		1.6%	5	15.6%	6	7.9%	
Impact of foreign exchange (pp)		_		_		2.5		_		0.2	
Organic Net Sales		6.9%		8.6%	4.1%			15.6%	6	8.1%	
Volume (Organic)		(9.4)%	ó	(6.0)%		(8.4)%	6	(3.0)	%	(7.4)%	
Price/Mix		16.3%		14.6%		12.5%)	18.6%	6	15.5%	
		Grocery &	R	efrigerated					То	otal Conagra	
Q3 FY22 YTD		Snacks		& Frozen	Int	ternational	Fo	odservice		Brands	
Net Sales	\$	3,538.6	5\$	3,626.3	\$	740.0	\$	721.0	\$	8,625.9	
Net sales from divested businesses			-	_		_		—		_	
Organic Net Sales	\$	3,538.6	5\$	3,626.3	\$	740.0	\$	721.0	\$	8,625.9	



		ocery &		rigerated	_		_		Corporate	Τo	otal Conagra
Q3 FY23	S	nacks	&	Frozen	Int	ternational	F	oodservice	Expense		Brands
Operating Profit	\$	256.4	s	263.6	s	37.1	\$	23.8	\$ (90.9)	\$	490.0
Restructuring plans		0.3		1.9		0.1		_	0.2		2.5
Acquisitions and divestitures		—		_		—		_	0.2		0.2
Fire related costs		_		5.2		—		1.4	—		6.6
Municipal water break costs		0.3		_		_		_	_		0.3
Corporate hedging derivative losses											
(gains)		_		_		_		_	22.7		22.7
Adjusted Operating Profit	\$	257.0	\$	270.7	\$	37.2	\$	25.2	\$ (67.8)	\$	522.3
Operating Profit Margin		20.6%		20.2%		14.3%		8.6%			15.9%
Adjusted Operating Profit Margin		20.7%	,	20.7%		14.3%		9.1%			16.9%
Year-over-year % change - Operating											
Profit		10.8%		66.9%		24.3%		409.6%	40.3%		36.4%
Year-over year % change - Adjusted											
Operating Profit		8.0%	,	53.8%		23.9%		69.7%	14.3%		30.8%
Year-over-year bps change - Operating											
Profit		132 bps		740 bps		191 bps		665 bps			355 bps
Year-over-year bps change - Adjusted											
Operating Profit		82 bps		650 bps		188 bps		282 bps			321 bps

Q3 FY22	rocery & Snacks	efrigerated & Frozen	Int	ernational	Fe	odservice	Corporate Expense	To	tal Conagra Brands
Operating Profit	\$ 231.5	\$ 158.0	\$	29.9	\$	4.7	\$ (64.9)	\$	359.2
Restructuring plans	2.6	1.2		0.2		_	6.7		10.7
Impairment of businesses held for sale	3.9	16.9		_		10.1	_		30.9
Acquisitions and divestitures	—	_		_		_	0.6		0.6
Corporate hedging derivative losses (gains)	_	_		_		_	(1.9)		(1.9)
Adjusted Operating Profit	\$ 238.0	\$ 176.1	\$	30.1	\$	14.8	\$ (59.5)	\$	399.5
Operating Profit Margin	19.3%	12.8%		12.4%		2.0%			12.3%
Adjusted Operating Profit Margin	19.9%	14.2%		12.5%		6.3%			13.7%



Q3 FY23 YTD	rocery & Snacks	frigerated Frozen	Int	ernational	Fo	oodservice	Corporate Expense	To	tal Conagra Brands
Operating Profit	\$ 847.2	\$ 297.6	\$	100.9	\$	53.5	\$ (280.9)	\$	1,018.3
Restructuring plans	0.5	3.3		(0.1)		—	5.5		9.2
Impairment of businesses held for sale	0.5	5.7		_		20.5	_		26.7
Goodwill and brand impairment charges	_	385.7		_		_	_		385.7
Acquisitions and divestitures	_	_		_		_	0.8		0.8
Fire related costs	_	13.1		_		1.4	_		14.5
Municipal water break costs	3.5	_		_		_	_		3.5
Corporate hedging derivative losses (gains)	_	_		_		_	24.6		24.6
Adjusted Operating Profit	\$ 851.7	\$ 705.4	\$	100.8	\$	75.4	\$ (250.0)	\$	1,483.3
On another a Data State in	22.49/	7 60/		12 40/		£ 40/			10.00/
Operating Profit Margin Adjusted Operating Profit Margin	22.4%	7.6% 17.9%		13.4% 13.4%		6.4% 9.1%			10.9% 15.9%
Year-over-year % change - Operating Profit	21.6%	(38.5)%		(0.2)%	ł	37.9%	49.0%		(10.0)?
Year-over year % change - Adjusted Operating Profit	16.4%	33.7%		(0.5)%	•	39.6%	29.8%		21.4%
Year-over-year bps change - Operating Profit	272 bps	(579) bps		(24) bps		104 bps			(218) bps
Year-over-year bps change - Adjusted Operating Profit	185 bps	337 bps		(28) bps		156 bps			178 bps

Q3 FY22 YTD	ocery & nacks		frigerated Frozen	Int	ternational	F	oodservice		Corporate Expense	Total Conagra Brands
Operating Profit	\$ 696.6	\$	483.9	\$	101.1	\$	38.8	\$	(188.5)	\$ 1,131.9
Restructuring plans	8.7		13.0		0.2		0.3		16.7	38.9
Impairment of businesses held for sale	26.3		28.9		_		14.9		_	70.1
Acquisitions and divestitures	_		_		_		_		2.2	2.2
Proceeds received from the sale of a										
legacy investment	_		—		_		_		(3.3)	(3.3)
Legal matters	_		_		_		_		(14.6)	(14.6)
Consulting fees on tax matters	_		1.7		_		_		_	1.7
Corporate hedging derivative losses (gains)	_		_		_		_		(5.3)	(5.3)
Adjusted Operating Profit	\$ 731.6	\$	527.5	\$	101.3	\$	54.0	\$	(192.8)	\$ 1,221.6
Operating Profit Margin	19.7%	b	13.3%	5	13.7%		5.4%	•		13.1%
Adjusted Operating Profit Margin	20.7%	b	14.5%	5	13.7%		7.5%			14.2%



Q3 FY23	Gros	s profit	lling, general and ministrative expenses	Operating profit '	_	income before income taxes and equity method investment earnings		Income tax expense	Income tax rate	at	Net income tributable to Conagra Brands, Inc.	fro attri O Br	luted EPS im income ibutable to Conagra rands, Inc common ckholders
Reported	\$	838.8	\$ 348.8	\$ 490.0	\$	391.9	\$	100.1	22.6 %	\$	341.7	\$	0.71
% of Net Sales		27.2%	11.3 %	 15.9%									
Restructuring plans		0.5	2.0	2.5		2.5		0.6			1.9		_
Acquisitions and divestitures		-	0.2	0.2		0.2		0.1			0.1		_
Corporate hedging derivative losses (gains)		22.7	_	22.7		22.7		5.6			17.1		0.04
Advertising and promotion expenses ²		_	80.5	_		_		_			_		_
Fire related costs		6.4	0.2	6.6		6.6		1.7			4.9		0.01
Municipal water break costs		0.3	_	0.3		0.3		_			0.3		_
Adjusted	\$	868.7	\$ 265.9	\$ 522.3	\$	424.2	\$	108.1	22.8%	\$	366.0	\$	0.76
% of Net Sales		28.1%	8.6 %	16.9%									
Year-over-year % of net sales change - reported		325 bps	(30) bps	 355 bps									
Year-over-year % of net sales change - adjusted		409 bps	50 bps	321 bps									
Year-over-year change - reported		20.3%	3.2 %	 36.4%		39.6%	i	(8.9)%			56.4%		57.8 %
Year-over-year change - adjusted		23.9%	12.4 %	30.8%		32.1%	í	20.1%			31.3%		31.0 %

1. Operating profit is derived from taking Income from continuing operations before income taxes and equity method investment earnings, adding back Interest expense, net and removing Pension and postretirement non-service income.

2. Advertising and promotion expense (A&P) has been removed from adjusted selling, general and administrative expense because this metric is used in reporting to management, and management believes this adjusted measure provides useful supplemental information to assess the Company's operating performance. Please note that A&P is not removed from adjusted profit measures.



Q3 FY23 YTD	Gros	s profit	ar admini:		c	Operating profit*	i	ncome before ncome taxes and equity method investment earnings	I	income tax expense	Income tax rate		Net income attributable to Conagra Brands, Inc.	fron attri C Bra co	nted EPS in income butable to onagra unds, Inc ommon kholders
Reported	\$	2,481.4	\$	1,463.1	\$	1,018.3	\$	734.9	\$	237.0	26.8%	63	646.1	\$	1.34
% of Net Sales		26 .7%		15.7%		10.9 %									
Restructuring plans		0.8		8.4		9.2		9.2		2.3			6.9		0.01
Acquisitions and divestitures		—		0.8		0.8		0.8		0.2			0.6		_
Corporate hedging derivative losses															
(gains)		24.6		—		24.6		24.6		6.1			18.5		0.04
Advertising and promotion expenses ²		—		221.2		—		—		—			—		—
Fire related costs		13.8		0.7		14.5		14.5		3.6			10.9		0.02
Municipal water break costs		3.5		—		3.5		3.5		0.8			2.7		0.01
Impairment of businesses held for sale		_		26.7		26.7		26.7		6.6			20.1		0.04
Goodwill and brand impairment charges		—		385.7		385.7		385.7		58.9			326.8		0.68
Rounding		—		—		—		—		—			—		0.01
Adjusted	\$	2,524.1	\$	819.6	\$	1,483.3	\$	1,199.9	\$	315.5	23.4%	6 Ş	1,032.6	\$	2.15
% of Net Sales		27.1%		8.8%		15.9%									
Year-over-year % of net sales change - reported		203 bps		421 bps		(218) bps									
Year-over-year % of net sales change -															
adjusted		230 bps		44 bps		178 bps									
Year-over-year change - reported		16.8%		47.3%		(10.0)%		(18.0)%		(10.2)%			(11.4)%		(11.3)%
Year-over-year change - adjusted		17.8%		13.5%		21.4%		21.7%		22.6%			25.1%		25.7%

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2. Advertising and promotion expense (A&P) has been removed from adjusted selling, general and administrative expense because this metric is used in reporting to management, and management believes this adjusted measure provides useful supplemental information to assess the Company's operating performance. Please note that A&P is not removed from adjusted profit measures.



Dilated TD

Q3 FY22 YTD	Gro	ss profit	elling, general and dministrative expenses	Operating profit"	 ncome before income taxes and equity method investment earnings	Income tax expense	Income tax rate	Net income attributable to Conagra Brands, Inc.	from attrib Co Bran con	ted EPS a income utable to magra nds, Inc mmon cholders
Reported	\$	2,125.4	\$ 993.5	\$ 1,131.9	\$ 896.5	\$ 263.8	26.5%	\$ 729.3	\$	1.51
% of Net Sales		24.6%	11.5%	13.1%						
Restructuring plans		21.9	17.0	38.9	38.9	9.5		29.4		0.06
Acquisitions and divestitures		_	2.2	2.2	2.2	0.6		1.6		_
Corporate hedging derivative losses										
(gains)		(5.3)	_	(5.3)	(5.3)	(1.3)		(4.0)		(0.01)
Advertising and promotion expenses ²		_	198.5	_	_	_		-		_
Consulting fees on tax matters		_	1.7	1.7	1.7	0.5		1.2		_
Impairment of businesses held for sale		_	70.1	70.1	70.1	9.7		60.4		0.13
Proceeds received from the sale of a										
legacy investment		_	(3.3)	(3.3)	(3.3)	(0.5)		(2.8)		(0.01)
Legal matters		—	(14.6)	(14.6)	(14.6)	(3.6)		(11.0)		(0.02)
Unusual tax items		_	_	_	-	(21.4)		21.4		0.04
Rounding		_	—	_	_	-		_		0.01
Adjusted	\$	2,142.0	\$ 721.9	\$ 1,221.6	\$ 986.2	\$ 257.3	23.7%	\$ 825.5	\$	1.71
% of Net Sales		24.8%	8.4 %	14.2%						

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2. Advertising and promotion expense (A&P) has been removed from adjusted selling, general and administrative expense because this metric is used in reporting to management, and management believes this adjusted measure provides useful supplemental information to assess the Company's operating performance. Please note that A&P is not removed from adjusted profit measures.



Diluted EPS

Q3 FY22	Gross	profit	a admin	, general nd istrative enses	Operating profit [*]	in	acome before acome taxes and equity method investment earnings	Income tax expense	Income tax rate	Net income attributable to Conagra Brands, Inc.		from in attribut Cons Brand com stockh	table to agra Is, Inc mon
Reported	\$	697.2	\$	338.0	\$ 359.2	\$	280.7	\$ 109.9	33.4%	\$ 218.4	l I	\$	0.45
% of Net Sales		23. 9 %		11.6%	12.3%								
Restructuring plans		5.6		5.1	10.7		10.7	2.5		8.2	l I		0.02
Acquisitions and divestitures		_		0.6	0.6		0.6	0.2		0.4	ŧ		_
Corporate hedging derivative losses (gains)		(1.9)		_	(1.9)		(1.9)	(0.4)		(1.5	5)		_
Advertising and promotion expenses ²		_		64.9	_		_	_		_	-		_
Impairment of businesses held for sale		_		30.9	30.9		30.9	2.7		28.2	L I		0.06
Unusual tax items		_		_	_		_	(25.0)		25.0)		0.05
Adjusted	\$	700.9	\$	236.5	\$ 399.5	\$	321.0	\$ 89.9	24.4%	\$ 278.7	!	\$	0.58
% of Net Sales		24.1%		8.1%	13.7%								

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- 2. Advertising and promotion expense (A&P) has been removed from adjusted selling, general and administrative expense because this metric is used in reporting to management, and management believes this adjusted measure provides useful supplemental information to assess the Company's operating performance. Please note that A&P is not removed from adjusted profit measures.



Q2 FY23	Gross pro	ofit	adm	ng, general and inistrative xpenses	Operating profit'	in a in	come before come taxes nd equity method nvestment earnings	Income tax expense	Effective tax rate	attril Co	t income butable to onagra nds, Inc.	from attribu Cor Bran con	ed EPS income utable to nagra ids, Inc nmon holders
Reported	\$	922.3	\$	372.7	\$ 549.6	\$	455.4	\$ 122.5	24.3%	\$	381.9	S	0.79
% of Net Sales		27.8%		11.3%	16.6%								
Restructuring plans		0.1		1.7	1.8		1.8	0.5			1.3		—
Acquisitions and divestitures		—		0.5	0.5		0.5	0.1			0.4		_
Corporate hedging derivative losses (gains)		2.4		_	2.4		2.4	0.6			1.8		_
Advertising and promotion expenses ²		—		78.8	—		—	—			—		_
Fire related costs		7.4		0.5	7.9		7.9	1.9			6.0		0.01
Municipal water break costs		0.6		_	0.6		0.6	0.2			0.4		_
Rounding		_		_	_		_	_			_		0.01
Adiusted	\$	932.8	\$	291.2	\$ 562.8	\$	468.6	\$ 125.8	24.3%	\$	391.8	S	0.81
% of Net Sales		28.2%		8.8%	17.0%								
Year-over-year % of net sales change - reported	31	6 bps		(4) bps	320 bps								
Year-over-year % of net sales change - adjusted	31	0 bps		69 bps	237 bps								
Year-over-year change - reported		22.2%		7.9%	 34.2%		37.7%	 45.4%			38.6%		38.6%
Year-over-year change - adjusted		21.7%		17.5%	25.9%		27.2%	37.9%			27. 9%		26.6%

1. Operating profit is derived from taking Income from continuing operations before income taxes and equity method investment earnings, adding back Interest expense, net and removing Pension and postretirement non-service income.

2. Advertising and promotion expense (A&P) has been removed from adjusted selling, general and administrative expense because this metric is used in reporting to management, and management believes this adjusted measure provides useful supplemental information to assess the Company's operating performance. Please note that A&P is not removed from adjusted profit measures.



Q1 FY23	Gross	s profit	adı	ling, general and ministrative expenses	1	Operating profit (loss) '	I	Income (loss) before income axes and equity method investment earnings	Income tax expense	Effective tax rate	att	let income (loss) ributable to Conagra rands, Inc.	fron attri C Bra co	ited EPS n income butable to onagra inds, Inc ommon kholders ³
Reported	\$	720.3	\$	741.6	\$	(21.3)	\$	(112.3)	\$ 14.4	(22.8)%	\$	(77.5)	\$	(0.16)
% of Net Sales		24.8%		25.5%		-0.7%								
Restructuring plans		0.2		4.7		4.9		4.9	1.2			3.7		0.01
Acquisitions and divestitures		—		0.1		0.1		0.1	—			0.1		_
Corporate hedging derivative losses (gains)		(0.5)		_		(0.5)		(0.5)	(0.1)			(0.4)		_
Advertising and promotion expenses ²		_		61.9		_		_	—			_		_
Municipal water break costs		2.6		_		2.6		2.6	0.6			2.0		_
Impairment of business held for sale		—		26.7		26.7		26.7	6.6			20.1		0.04
Goodwill and brand impairment charges		—		385.7		385.7		385.7	58.9			326.8		0.68
Adiusted	S	722.6	\$	262.5	\$	398.2	\$	307.2	\$ 81.6	22.9%	\$	274.8	S	0.57
% of Net Sales		24.9%		9.0%		13.7%								
Year-over-year % of net sales change - reported		(58) bps		1385 bps		N/A								
Year-over-year % of net sales change - adjusted		(54) bps		8 bps		(42) bps								
Year-over-year change - reported		7.0%		139.1%		N/A		N/A	 (79.3)%			N/A		N/A
Year-over-year change - adjusted		7.1%		10.5%		6.2%		3.5%	7.1%			14.2%		14.0%

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3. In Q1 FY23, we reported a GAAP net loss. In periods when we recognize a net loss, we exclude the impact of outstanding stock awards from the diluted loss per share calculation, as their inclusion would have an anti-dilutive effect. The adjusted diluted earnings per share calculation includes the impact of outstanding stock awards.



FY22	Gross profit	Selling, general and administrative expenses	Operating profit ¹	Income before income taxes and equity method investment earnings	Income tax expense	Effective tax rate	Net income attributable to Conagra Brands, Inc.	Diluted EPS from income attributable to Conagra Brands, Inc common stockholders
Reported	\$ 2,838.8	\$ 1,492.8	\$ 1,346.0	\$ 1,033.4	\$ 290.5	24.6%	\$ 888.2	\$ 1.84
% of Net Sales	24.6%	12.9%	11.7%					
Restructuring plans	21.8	27.2	49.0	49.0	12.1		36.9	0.08
Acquisitions and divestitures	_	2.4	2.4	2.4	0.6		1.8	_
Corporate hedging derivative losses (gains)	(4.4)	_	(4.4)	(4.4)	(1.1)		(3.3)	(0.01)
Advertising and promotion expenses 2	_	244.6	_	_	_		_	_
Brand impairment charges 3	_	209.0	209.0	209.0	48.4		159.0	0.33
Consulting fees on tax matters	_	2.8	2.8	2.8	0.7		2.1	_
Proceeds received from the sale of a legacy								
investment	—	(3.3)	(3.3)	(3.3)	(0.5)		(2.8)	(0.01)
Legal matters	_	(19.6)	(19.6)	(19.6)	(4.8)		(14.8)	(0.03)
Environmental matters	_	(6.5)	(6.5)	(6.5)	(1.5)		(5.0)	(0.01)
Fire related costs	9.1	2.2	11.3	11.3	2.8		8.5	0.02
Impairment of businesses held for sale	_	70.1	70.1	70.1	9.7		60.4	0.13
Unusual tax items		_			(8.9)		8.9	0.02
Adjusted	\$ 2,865.3	\$ 963.9	\$ 1,656.8	\$ 1,344.2	\$ 348.0	23.4%	\$ 1,139.9	\$ 2.36
% of Net Sales	24.8%	8.4%	14.4%					
Year-over-year % of net sales change - reported	(382) bps	40 bps	(421) bps					
Year-over-year % of net sales change - adjusted	(378) bps	(47) bps	(312) bps					
Year-over-year change - reported	(10.7) %	6.4%	(24.2)	% (26.7) \$	% 49.9%		(31.6) %	(30.8) %
Year-over-year change - adjusted	(10.5) %		1				(11.6) %	

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						e before			Net income	income attributable
		Selling, gener			incomet	axes and			attributable to	to Conagra Brands,
		administra	tive		equity	method		Effective	Conagra Brands,	Inc common
FY21	Gross profit	expense		Operating profit ¹	investmer	t earnings	Income tax expense	tax rate	Inc.	stockholders
Reported	\$ 3,179.2	\$	1,403.0	\$ 1,776.2	\$	1,410.3	\$ 193.8	13.0%	\$ 1,298.8	\$ 2.66
% of Net Sales	28.4%	i	12.5%	15.9	%					
Restructuring plans	37.1		40.8	77.9		77.9	19.6		58.3	0.12
Acquisitions and divestitures	-		5.7	5.7		5.7	1.4		4.3	0.01
Corporate hedging derivative losses (gains)	(15.6)		_	(15.6))	(15.6)	(3.9)		(11.7)	(0.02)
Advertising and promotion expenses 2	_		258.0	_		_	_		_	_
Net gain on divestiture of businesses	_		(58.4)	(58.4))	(58.4)	(29.2)		(29.2)	(0.06)
Brand impairment charges	_		90.9	90.9		90.9	21.0		69.9	0.14
Early extinguishment of debt	_		68.7	68.7		68.7	17.2		51.5	0.11
Consulting fees on tax matters	_		7.2	7.2		7.2	1.8		5.4	0.01
Legal matters	_		2.6	2.6		2.6	0.6		2.0	_
Tax restructuring of Ardent Mills ownership										
interest	_		_	_			115.6		(115.6)	(0.24)
Capital loss valuation allowance adjustment	_		_	_		_	37.0		(37.0)	(0.08)
Unusual tax items	_		_	_		_	7.6		(7.6)	(0.02)
Rounding	_		_	_		_	_		_	0.01
Adjusted	\$ 3,200.7	\$	987.5	\$ 1,955.2	\$	1,589.3	§ 382.5	22.9%	\$ 1,289.1	\$ 2.64
% of Net Sales	28.6%		8.8%	17.5	%					
Year-over-year % of net sales change - reported	66 bps	(2	13) bps	279 bps						
Year-over-year % of net sales change - adjusted	50 bps	(73) bps	101 bps						
Year-over-year change - reported	3.6%	6	(13.5) %	22.7	%	45.4%	(3.7) %	6	54.6%	54.7%
Year-over-year change - adjusted	3.0%		(6.5) %	7.4	%	14.6%	12.7%		15.6%	15.8%

			Sellir	g, general and			Income before income taxes and				Net income attributable to	income a	EPS from ttributable ra Brands,
				ministrative			equity method			Effective	Conagra Brands,		ommon
FY20	G	ross profit		expenses	Op	erating profit ¹	investment earnings	In	ncome tax expense	tax rate	Inc.	stock	holders
Reported	\$	3,069.6	\$	1,622.5	\$	1,447.1	\$ 969.9	\$	201.3	19.3%	\$ 840.1	\$	1.72
% of Net Sales		27.8%		14.7%		13.1%							
Restructuring plans		33.2		105.7		138.9	139.5		32.7		106.8		0.22
Acquisitions and divestitures		_		5.3		5.3	5.3		1.4		3.9		0.01
Gain on Ardent JV asset sale		_		_		_	_		(1.0)		(3.1)		(0.01)
Corporate hedging losses (gains)		5.5		_		5.5	5.5		1.4		4.1		0.01
Advertising and promotion expenses 2		_		230.7		_	_		—		_		—
Environmental matters		_		6.6		6.6	6.6		1.6		5.0		0.01
Pension settlement and valuation adjustment		_		_		_	42.9		10.8		32.1		0.07
Impairment of business held for sale		_		59.0		59.0	59.0		4.0		55.0		0.11
Contract settlement gain		_		(11.9)		(11.9)	(11.9)		(3.0)		(8.9)		(0.02)
Loss on divestiture of businesses		_		1.7		1.7	1.7		(0.2)		1.9		_
Intangible impairment charges		_		165.5		165.5	165.5		38.5		127.0		0.26
Legal matters		-		3.5		3.5	3.5		0.9		2.6		0.01
Unusual tax items		_		_		_	-		51.2		(51.2)		(0.10)
Rounding		_		_		_	_		—		_		(0.01)
Adjusted	\$	3,108.3	\$	1,056.4	\$	1,821.2	\$ 1,387.5	\$	339.6	23.2 [%]	\$ 1,115.3	\$	2.28
% of Net Sales		28.1%		9.6%		16.5%							
2-year compound growth - reported													3.5%
2-year compound growth - adjusted													1.7%

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Q2 FY20	Gro	ss profit	gen admi	elling, heral and inistrative cpenses		perating profit ¹	opo inc e	Income from continuing erations before some taxes and quity method stment earnings	1	come tax bense	Income tax rate	attri C	t income butable to onagra nds, Inc.	f	iluted EPS from income rom continuing operations attributable to Conagra ands, Inc common stockholders
Reported	\$	797.9	\$	369.8	\$	428.1	\$	318.0	\$	84.1	24.3 %	\$	260.5	\$	0.53
% of Net Sales		28.3 %		<i>13.1</i> %		15.2 %									
Restructuring plans		7.6		27.6		35.2		35.2		7.7			27.5		0.06
Acquisitions and divestitures		_		1.1		1.1		1.1		0.3			0.8		_
Corporate hedging derivative losses (gains)		(1.8)		_		(1.8)		(1.8)		(0.5)			(1.3)		—
Advertising and promotion expenses ²		_		60.7		_		_							_
Adjustment to gain on Ardent JV asset sale		—		_		—		—		0.2			0.4		_
Impairment of a business held for sale		_		27.6		27.6		27.6		2.2			25.4		0.05
Contract settlement gain		—		(12.0)		(12.0)		(12.0)		(3.0)			(9.0)		(0.02)
Legal matters		_		(1.5)		(1.5)		(1.5)		(0.4)			(1.1)		_
Environmental matters		—		6.6		6.6		6.6		1.6			5.0		0.01
Loss on divestiture of businesses		_		(0.2)		(0.2)		(0.2)		(0.7)			0.5		_
Unusual tax items		—		—		—		—		2.6			(2.6)		(0.01)
Rounding				_		_				_			_		0.01
Adjusted	\$	803.7	\$	259.9	\$	483.1	\$	373.0	\$	94.1	23.4 %	\$	306.1	\$	0.63
% of Net Sales		28.5 %		9.2 %		17.1 %									
Year-over-year % of net sales change - reported		(12) bp	s	(733) bp	5	721 bps									
Year-over-year % of net sales change - adjusted		(105) bp	\$	10 bps		(39) bps									
Year-over-year change - reported		17.8 %		(24.1)%		125.5 %		167.4%	5	275.5%			98.0 %	• • •	65.6%
Year-over-year change - adjusted		14.1 %		19.6 %		15.7 %		5.7%	5	2.1 %			8.3 %		(6.0)%

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	Feb	oruary 26,	F	ebruary 27,		
		2023		2022	9	% Change
Net cash flows from operating activities	\$	703.4	\$	752.6		(6.5)%
Additions to property, plant and equipment		(267.4)		(364.2)		(26.6)%
Free cash flow	\$	436.0	\$	388.4		12.3%
				Q3 FY23		Q3 FY22
Notes payable			\$	658.0	\$	362.8
Current installments of long-term debt				516.6		706.3
Senior long-term debt, excluding current installments				8,081.2		8,089.1
Total Debt			\$	9,255.8	\$	9,158.2
Less: Cash				71.2		79.7
Net Debt			\$	9,184.6	\$	9,078.5



	Q3 F	Y23 LTM ²
Net Debt	\$	9,184.6
Net income attributable to Conagra Brands, Inc.	\$	805.0
Add Back: Income tax expense		263.7
Income tax expense attributable to noncontrolling interests		0.1
Interest expense, net		397.8
Depreciation		308.7
Amortization		58.1
Earnings before interest, taxes, depreciation, and amortization (EBITDA)	\$	1,833.4
Restructuring plans ¹		18.3
Acquisitions and divestitures		1.0
Consulting fees on tax matters		1.1
Corporate hedging derivative gains		25.5
Impairment of businesses held for sale		26.7
Goodwill and brand impairment charges		592.7
Legal matters		(5.0
Environmental matters		(6.5
Fire related costs		25.8
Municipal water break costs		3.5
Adjusted EBITDA	\$	2,516.5
Net Debt to Adjusted EBITDA		3.65

1 Excludes comparability items related to depreciation. 2 Last twelve months



	Q3 F1	22 LTM 2
Net Debt	\$	9,078.5
Net income attributable to Conagra Brands, Inc.	\$	1,038.8
Add Back: Income tax expense		188.6
Income tax expense attributable to noncontrolling interests		(0.6)
Interest expense, net		382.1
Depreciation		324.3
Amortization		59.4
Earnings before interest, taxes, depreciation, and amortization (EBITDA)	\$	1,992.6
Restructuring plans 1		34.0
Acquisitions and divestitures		3.2
Corporate hedging derivative gains		(13.7)
Consulting fees on tax matters		2.4
Gain on divestiture of businesses		(3.4)
Proceeds received from the sale of a legacy investment		(3.3)
Impairment of businesses held for sale		70.1
Legal matters		(14.3)
Brand impairment charges		90.9
Adjusted EBITDA	\$	2,158.5

Net Debt to Adjusted LTM EBITDA	4.2
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¹Excludes comparability items related to depreciation.

²Last twelve months



	Q3	FY23 YTD	Q3 FY22 YTD	% Change
Net income attributable to Conagra Brands, Inc.	\$	646.1	\$ 729.3	(11.4)%
Add Back: Income tax expense		237.0	263.8	
Income tax expense attributable to noncontrolling interests		(0.3)	(0.4)	
Interest expense, net		301.6	283.7	
Depreciation		233.7	241.1	
Amortization		43.3	44.5	
Earnings before interest, taxes, depreciation, and amortization	\$	1,461.4	\$ 1,562.0	(6.4)%
Restructuring plans ¹		8.8	25.3	
Acquisitions and divestitures		0.8	2.2	
Corporate hedging derivative losses (gains)		24.6	(5.3)	
Fire related costs		14.5	—	
Municipal water break costs		3.5	—	
Consulting fees on tax matters		—	1.7	
Impairment of businesses held for sale		26.7	70.1	
Proceeds from the sale of a legacy investment		—	(3.3)	
Legal matters		—	(14.6)	
Goodwill and brand impairment charges		385.7	—	
Adjusted Earnings before interest, taxes, depreciation, and				
amortization	\$	1,926.0	\$ 1,638.1	17.6%



	Q3 FY23	Q3 FY22	% Change
Net income attributable to Conagra Brands, Inc.	\$ 341.7 \$	\$ 218.4	56.4%
Add Back: Income tax expense	100.1	109.9	
Income tax expense attributable to noncontrolling interests	(0.2)	(0.2)	
Interest expense, net	104.2	94.6	
Depreciation	77.7	77.3	
Amortization	13.8	14.8	
Earnings before interest, taxes, depreciation, and amortization	\$ 637.3	514.8	23.8%
Restructuring plans ¹	2.1	8.1	
Acquisitions and divestitures	0.2	0.6	
Corporate hedging derivative losses (gains)	22.7	(1.9)	
Fire related costs	6.6	—	
Municipal water break costs	0.3	—	
Impairment of businesses held for sale	 	30.9	
Adjusted Earnings before interest, taxes, depreciation, and			
amortization	\$ 669.2	552.5	21.1%

